

ORCUTT UNION SCHOOL DISTRICT
Special Curriculum Meeting of the Board of Trustees
Wednesday, June 20, 2012
Public Session – 6:15 P.M.
Closed Session Following, As Needed
District Office Board Room
500 Dyer Street, Orcutt, CA 93455

CALL TO ORDER PUBLIC SESSION 6:15 P.M.

PUBLIC COMMENT ANNOUNCEMENT

The Board of Trustees welcomes comments about items appearing or not appearing on tonight's agenda. The audience members wishing to address the Board during the Public Comment segment of the agenda are reminded to fill out a Public Comment Form from the Superintendent's secretary and submit it prior to the time the presiding officer calls for Public Comment.

A maximum of thirty (30) minutes is set aside for Public Comment; speakers are allowed a maximum of three (3) minutes to address the board on any items within the Board's jurisdiction in accordance with the Brown Act. The Board will limit any response to public comments to brief statements, referral to staff, or referral to a future board meeting.

- A. Pledge of Allegiance
- B. Superintendent's Report
An opportunity for the Superintendent to share matters of special interest or importance which are not on the board agenda and/or special presentations of district programs or activities such as curriculum/instructional updates, timely events/information, and district activities.
 - 1. Curriculum Updates – Dr. Holly Edds
- C. Public Comment
An opportunity for the public to provide input to the Board of Trustees. Those wishing to speak about a specific agenda item may do so during the Public Comment segment or when the item is being considered. Any request to speak must be submitted on a **Request for Public Comment Form** which can be obtained from the Superintendent's secretary and submitted prior to the presiding officer addressing the item. If you choose to speak when an item is before the Board, your name will be called prior to board consideration. An item not on the agenda must be addressed during the Public Comment segment of the agenda.
- D. Written Communication
Documents addressed to or by board members as communications during a Board of Education meeting are defined as letters from parents or community members regarding issues within the jurisdiction of authority of the Board of Education; information or reports from professional organizations, i.e., CSBA, SBCSBA, etc.; letters or reports from other public agencies; letters or reports from legislators; or letters or reports from district schools or staff.
- E. Public Hearing – 2012/2013 Budget

ITEMS SCHEDULED FOR ACTION

- A. BUSINESS
 - 1. 2012/2013 District Budget

It is recommended that the Board of Trustees adopt the proposed 2012/2013 Budget and approve this document as presented.

Moved _____ Second _____ Vote _____

2. Purchase of Switches and Maintenance Agreement

Staff recommends that the Board of Trustees approve the contract with Trac3 for the purchase of switches and warranty agreement as proposed for a total contract amount of \$19,565.55.

Moved _____ Second _____ Vote _____

B. CURRICULUM

1. Approval of Purchase of Compass Learning Curriculum

Staff recommends that the Board of Trustees approve the purchase of Compass Learning Curriculum.

Moved _____ Second _____ Vote _____

ITEMS SCHEDULED FOR INFORMATION/DISCUSSION

1. Items from the Board

GENERAL ANNOUNCEMENTS

Unless otherwise noticed, the next regular board meeting is scheduled for Wednesday, August 8, 2012 with Closed Session beginning at 6:00 p.m. followed by Public Session at 6:15 p.m. in the District Office Board Room, 500 Dyer Street, Orcutt, CA.

CLOSED SESSION PUBLIC COMMENTS

This section of the agenda is intended for members of the public to address the Board of Trustees on items that are being considered in Closed Session.

ADJOURN TO CLOSED SESSION

Adjourn to Closed Session for the purpose of discussing matters expressly authorized by Government Code Section 3549.1, 54956.95, 54957, and 54957.6.

1. Public Employment per Personnel Report.
2. Public Employee Employment/Discipline/Dismissal/Release.
3. Conference with labor negotiator Robert Bush, Superintendent and/or Don Nicholson.
 - a. OEA
 - b. CSEA
4. Conference with labor negotiators for unrepresented employees:
 - a. Certificated and Classified Management, and Confidential.
Agency representative – Superintendent.
 - b. Superintendent. Agency representative – Board of Trustees
5. Student disciplinary/expulsion matters.

RECONVENE TO PUBLIC SESSION

- A. Public Report on Action Taken in Closed Session

ADJOURN

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Superintendent's Office at (805) 938-8907. Notification 48 hours prior to the meeting will enable the district to make reasonable arrangements to ensure accessibility to this meeting.

All documents related to the open session agenda are available for review 72 hours prior to the meeting at the Orcutt Union School District Office, 500 Dyer Street, Orcutt, CA.



BUSINESS SERVICES MEMORANDUM

TO: Board of Trustees
Bob Bush, Superintendent

FROM:  Marysia Ochej
Assistant Superintendent, Business Services

BOARD MEETING DATE: June 20, 2012

BOARD AGENDA ITEM: 2012/2013 District Budget

BACKGROUND: Education Code Section 42127 requires public school districts to adopt a budget for the next fiscal year on or before July 1 of each calendar year. The budget is available for review at the District Office.

RECOMMENDATION: It is recommended that the Board of Trustees adopt the proposed 2012/2013 budget and approve this document as presented.

FUNDING: All Funds



BUSINESS SERVICES MEMORANDUM

TO: Board of Trustees
Bob Bush, Superintendent

FROM: *MO* Marysia Ochej
Assistant Superintendent, Business Services

BOARD MEETING DATE: June 20, 2012

BOARD AGENDA ITEM: Purchase of Switches and Maintenance Agreement

BACKGROUND: Three years ago, the board approved a total upgrade of our data network infrastructure to provide a Gigabit Ethernet Network to each workstation. This was accomplished by replacing the aging CISCO switches with new Extreme switches. There were over 125 switches replaced in total.

Extreme offers warranties for software upgrades, repair and replacement for a yearly fee. I am recommending that the district purchase the warranty for the following switches:

- The Black Diamond main switch at the district office head-end room. This switch manages ALL traffic leaving and entering the district as well as allowing all switches in the district to communicate internally.
- The Extreme switches (97004-X450A-24X and 97004-X250E-48T) at each of the following five schools – Pine Grove, Nightingale, Shaw, Dunlap and Lakeview. Similar switches are not installed at Orcutt JH and the Academy High School as those schools run directly off the Black Diamond mentioned above.

At each school there are a number of smaller switches which connect the school head-end rooms with the classrooms. These are relatively inexpensive and Janet Bertoldi recommends we buy eight “spares” which can be used as replacements rather than paying for warranties. She believes this is a better use of her limited funds. The reason for purchasing eight is because when they start to fail, they fail in batches.

Trace3 submitted a quote for \$8,466.00 for the purchase of the eight switches and \$11,099.55 for the warranty agreement.

Relational Technology Solutions (RTS) submitted a quote for \$16,721.00 for the warranties. The representative said that Extreme only offers special pricing for new switches to one partner (Trace3), so RTS would not submit a quote for the new switches.

RECOMMENDATION: It is recommended that the Board of Trustees approve the contract with Trace3 for the purchase of switches and warranty agreement as proposed for a total contract amount of \$19,565.55.

FUNDING: General Fund



Educational Services

Holly Edds - Assistant Superintendent, Educational Services
hedds@orcutt-schools.net

To: Bob Bush, Superintendent

From: Holly Edds, Assistant Superintendent, Educational Services

Board Meeting Date: June 20, 2012

Board Agenda Item: Approval of Purchase of Compass Learning Curriculum

Background: Compass Learning is an online, research based curricula that delivers targeted, explicit instruction that is aligned with state and national standards. It utilizes a variety of instructional approaches and differentiates instruction to keep students motivated and engaged. It offers 24 hours a day, 7 days a week access to the curriculum as well as offline activities. The program has been piloted this year at three of our schools – Alice Shaw, Patterson Road, and Orcutt Junior High School. The curriculum includes language arts and math as well as science, social studies, writing, and brain buzzers (fun, project-based activities utilizing curricula from all core content areas which encourage higher-order thinking skills through analysis).

Compass Learning has partnered with NWEA, which enables each child's program to be designed at their instructional level – individualized for their strengths and weaknesses – based on their RIT score for each of the goal performance areas within the Measures of Academic Progress. Each time students take NWEA, their folders will be re-programmed based on their new scores. Additionally, teachers can assign additional activities based on the instructional program in the classroom.

While the data gathered during the pilot is limited due to the short pilot window, student achievement trends from the schools that participated in the pilot are positive. The pilot schools excelled at a higher rate in several areas of focus in our district including reading comprehension, writing applications, math reasoning and algebra and functions as compared to non-pilot schools. Additionally, the curriculum appears to have a positive effect on



Educational Services

Holly Edds - Assistant Superintendent, Educational Services
hedds@orcutt-schools.net

elementary students that are below standard and a positive effect on junior high students that are above standard.

Funds used for the purchase of the program will utilize budgeted intervention funds set aside for the purchase of an online program. These funds were budgeted for this fiscal year (2011-12) but have not yet been expended. The initial purchase includes the curriculum, NWEA fee, hosting fee, and professional development/coaching. There will be an annual fee for hosting and NWEA alignment beginning in the 2013-14 school year that will range from \$4,087 - \$5,084 per school based on grade span.

Recommendation: Staff recommends the Board of Trustees approve the purchase of Compass Learning Curriculum

Funding: General Fund – Intervention



Orcutt Union Elementary School District Investment Summary

Configuration for Each of the K-6 Schools (Alice Shaw, Joe Nightingale, Patterson Road, Pine Grove, Ralph Dunlap)

Part Number	Description	Qty	Total Cost
SWKLAK	Grade K Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA1	Grade 1 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA2	Grade 2 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA3	Grade 3 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA4	Grade 4 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA5	Grade 5 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA6	Grade 6 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA7	Grade 7 Unlimited-User License - Odyssey English Language Arts (Spiral)	1	\$1,250.00
SWKMK	Grade K Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM1	Grade 1 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM2	Grade 2 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM3	Grade 3 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM4	Grade 4 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM5	Grade 5 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM6	Grade 6 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM7	Grade 7 Unlimited-User License - Odyssey Math (Spiral)	1	\$1,250.00
	<i>Software Subtotal</i>		\$37,500.00
	NWEA Test Alignment (yearly charge)	1	\$500.00
	Hosted Basic Software and Support Contract (yearly charge)	1	\$4,100.00
	Instructional Coaching Session	1	\$1,750.00
	Video and Webinar Series	1	\$665.00
	Processing Fee		\$50.00
	Approximate TOTAL per site (not including taxes):		\$44,565.00

**Estimated Yearly and Ongoing Fees Include Software Maintenance Contract for \$4,100, plus \$500 for NWEA = \$4,600 (total).

Configuration for K-8 School (Olga Reed)

Part Number	Description	Qty	Total Cost
SWKLAK	Grade K Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA1	Grade 1 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA2	Grade 2 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA3	Grade 3 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA4	Grade 4 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA5	Grade 5 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA6	Grade 6 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA7	Grade 7 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA8	Grade 8 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
	OHS English I	1	\$1,250.00
SWKMK	Grade K Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM1	Grade 1 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM2	Grade 2 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM3	Grade 3 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM4	Grade 4 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM5	Grade 5 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM6	Grade 6 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM7	Grade 7 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM8	Grade 8 Unlimited-User License - Odyssey Math	1	\$2,500.00
	Honors Algebra	1	\$1,250.00
	OHS Algebra I	1	\$1,250.00
	<i>Software Subtotal</i>		\$47,750.00
	NWEA Test Alignment (yearly charge)	1	\$500.00
	Hosted Basic Software and Support Contract (yearly charge)	1	\$4,600.00
	Instructional Coaching Session	1	\$1,750.00
	Video and Webinar Series	1	\$665.00
	Processing Fee		\$50.00
	Approximate TOTAL per site (not including taxes):		\$55,315.00

**Estimated Yearly and Ongoing Fees Include Software Maintenance Contract for \$4,600, plus \$500 for NWEA = \$5,100 (total).

Configuration for Each of the Junior High Schools, 7-8 Grade (Lakeview, Orcutt)

Part Number	Description	Qty	Total Cost
SWKLA5	Grade 5 Unlimited-User License - Odyssey English Language Arts	1	\$1,250.00
SWKLA6	Grade 6 Unlimited-User License - Odyssey English Language Arts	1	\$1,250.00
SWKLA7	Grade 7 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
SWKLA8	Grade 8 Unlimited-User License - Odyssey English Language Arts	1	\$2,500.00
	OHS English I	1	\$1,250.00
SWKM5	Grade 5 Unlimited-User License - Odyssey Math	1	\$1,250.00
SWKM6	Grade 6 Unlimited-User License - Odyssey Math	1	\$1,250.00
SWKM7	Grade 7 Unlimited-User License - Odyssey Math	1	\$2,500.00
SWKM8	Grade 8 Unlimited-User License - Odyssey Math	1	\$2,500.00
	Algebra I	1	\$1,250.00
	Geometry	1	\$1,250.00
	<i>Software Subtotal</i>		\$18,750.00
	NWEA Test Alignment (yearly charge)	1	\$500.00
	Hosted Basic Software and Support Contract (yearly charge)	1	\$3,600.00
	Instructional Coaching Session	1	\$1,750.00
	Video and Webinar Series	1	\$665
	Processing Fee		\$50
	Approximate TOTAL per site (not including taxes):		\$25,315.00

**Estimated Yearly and Ongoing Fees Include Software Maintenance Contract for \$3,600, plus \$500 for NWEA = \$4,100 (total).



Overview Investment Summary for Orcutt Union Elem SD CompassLearning Odyssey Summary Price Quote

Description	Qty	Total Cost
Software, Contract, School Based PD, and NWEA Fees for K-6 Schools = \$41,865.00 per site (see attached investment summaries)	5	\$204,325
Software, Contract, School Based PD, and NWEA Fees for K-8 School = \$55,315.00 per site (see attached investment summaries)	1	\$55,315
Software, Contract, School Based PD, and NWEA Fees for 7-8 Schools = \$26,265.00 per site (see attached investment summaries)	2	\$52,530
		\$312,170
<i>Proposed Professional Development Package:</i>		
Onsite TTT Model Package, 1 x \$6,920	1	\$6,920
Approximate TOTAL (before taxes):		\$319,090

*Ongoing Yearly Cost Total for all 8 schools = \$36,300 (Additional PD is optional)

Optional Lease Payment Plan (example: Total of \$391,690* Paid over 3 Years)

Year	1	2	3	4+
Payment	\$130,563	\$130,563	\$130,563	\$36,800

*Note: 0% Interest Lease Payment Plan includes ongoing yearly costs of \$36,300 for years 2 and 3

CompassLearning K-12 Content

Odyssey English/Language Arts	Odyssey Math	Odyssey Social Studies	Odyssey Science
Reading/Language Arts K	Math K	Social Studies 2 (supplemental)	Science 1 (supplemental)
Reading/Language Arts 1	Math 1	Social Studies 3 (supplemental)	Science 2 (supplemental)
Reading/Language Arts 2	Math 2	Social Studies 4 (supplemental)	Science 3 (supplemental)
Reading/Language Arts 3	Math 3	Social Studies 5 (supplemental)	Science 4 (supplemental)
Reading/Language Arts 4	Math 4	Social Studies 6 (supplemental)	Science 5 (supplemental)
Reading/Language Arts 5	Math 5	Social Studies 7 (supplemental)	Science 6 (supplemental)
Reading/Language Arts 6	Math 6	Social Studies 8 (supplemental)	Middle School Science Bundle: Life Science, Earth Science, Physical Science and Nature of Science
Reading/Language Arts 7	Math 7	U.S. History I	
Reading/Language Arts 8	Math 8	U.S. History II	Physical Science
English I	Honors Algebra	U.S. Government	Biology
English II	Algebra I	World History	Chemistry
English III	Geometry	World Geography	Physics
English IV	Algebra II		Earth/Space Science
	Trigonometry	Electives	Electives
	Pre-Calculus	Calculus (AP)	Economics/Personal Finance Literacy
ELL		Pre-calculus	Health
ELL-Elementary		Trigonometry	College Readiness
ELL-Secondary		American Government (AP)	Public Speaking
		Microeconomics (AP)	
		Macroeconomics (AP)	

All pricing shall be valid for 30 days from the date of this quote. All prices are net thirty (30) days from the date of invoice. All applicable taxes, if any, shall be paid by Customer. Past due invoices shall accrue interest at the rate of 1.5% per month. All products are shipped FOB CompassLearning. Financing shall be subject to credit approval. In the event of any conflict or inconsistency between the quote documents (including Exhibits, Terms and Conditions or the End User Agreement) and Customer's purchase order, the quote documents shall control. CompassLearning Inc. 203 Colorado, Austin, TX 78701